



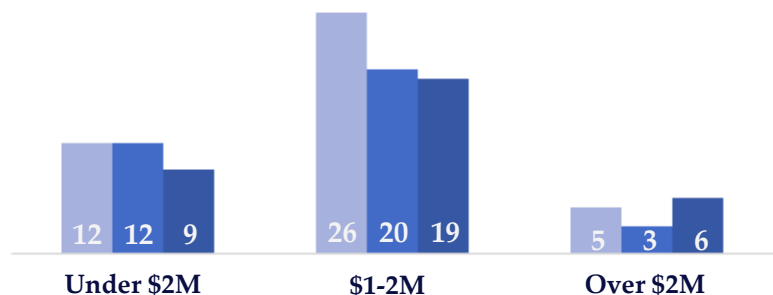
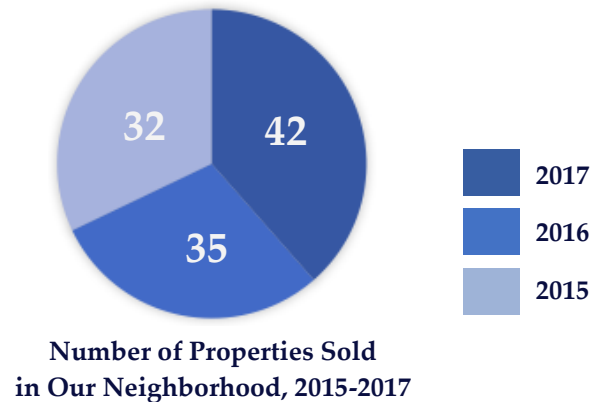
# Kate's Corner

## 2017 Activity in Our Neighborhood

As the 2018 Spring Market approaches, I thought it might be interesting to take a quick look back at the activity in 2017. This conversation will focus primarily on OUR NEIGHBORHOOD - the subdivisions of **Greenwich Forest, Wheatley Hills, English Village, Huntington Terrace, Battery Park, Battery Park Hills** and parts of **Bradmoor and Edgewood**.

I've sprinkled photos and information throughout this Newsletter of properties that were sold in Our Neighborhood via MRIS in 2017. Please note that I wasn't personally involved in all of these transactions.

Learn more at [www.KateSlawta.com!](http://www.KateSlawta.com!)



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**Stuart & Maury**  
REALTORS®



**5513 Northfield Road**

**Sold Price: \$819,000**

**Days on Market: 16**



**5428 Roosevelt St.**

**Sold Price: \$1,515,000**

**Days on Market: 28**



**5600 Huntington Pkwy**

**Sold Price: \$849,900**

**Days on Market: 2**



**5801 Bradley Blvd.**

**Sold Price: \$927,000**

**Days on Market: 58**



**8022 Aberdeen**

**Sold Price: \$950,000**

**Days on Market: 0 \$50K over List Price!**



**5411 York Lane**

**Sold Price: \$954,000**

**Days on Market: 8**



**7802 Marion Road**

**Sold Price: \$1,046,000**

**Days on Market: 5 \$96K over list price!**



**8029 Park Lane**

**Sold Price: \$1,100,000**

**Days on Market: 73**



**7802 Fairfax Rd.**

**Sold Price: \$1,160,000**

**Days on Market: 44**



**8103 Hampden Lane**

**Sold Price: 1,249,000**

**Days on Market: 8**



**7818 Overhill Rd.**

**Sold Price: \$1,260,000**

**Days on Market: 82**



**5508 Glenwood Rd.**

**Sold Price: 1,430,500**

**Days on Market: 8 \$5K over List Price**

**Kate's Corner**





# Ready for Spring?

**1** In 2017 I had the pleasure of working with a number of clients who sold their family homes, downsized and stayed in Bethesda. Frankly, I was somewhat surprised at the various options that were available to them and was pleased to discover that it's possible to not only downsize but to also scale back and stay right here - comfortably - in Bethesda!

**2** If you're thinking about **selling your home**, there are several things to keep in mind:

- There are buyers who'd like to have an opportunity to live in Our Neighborhood and who would pay handsomely – even for a less than ideal house – in order to do so. There's an excellent chance a Seller would net more in this kind of sale than in a sale to a builder even after paying a reasonable commission. In addition, it can be as simple and uncomplicated as a sale to a builder. I've done it recently. Feel free to call and we can discuss how it might work for you.
- If, for whatever reason, you prefer to sell to a builder you may wish to consider engaging an agent to represent your interests in the transaction. These situations often involve lower commission costs to the Seller and the potential benefit to the Seller far outweighs the cost of representation. Remember, a builder's primary objective when dealing with you is to purchase your property for as little as possible; you ought to consider having skilled representation.

**3** If you're thinking about **buying a home**, here are a few things to consider:

- Speak with a lender or two now so that you're ready for our fast-paced spring market. Please contact me if you'd like a referral to several exceptional local lenders; and
- If your purchase will be contingent on the sale of your current home, let's discuss your options and how to best get that done.

I invite you to visit my website and to view testimonials from past clients. [www.kateslawta.com](http://www.kateslawta.com).

All the best in 2018!



## 8011 Aberdeen Rd.

Sold Price: \$1,750,000

Days on Market: 48



## 7820 Hampden Lane

Sold Price: \$2,265,000

Days on Market: 37



## 8014 Aberdeen Rd.

Sold Price: \$2,710,000

Days on Market: 13 \$21K over List Price

# Kate's Corner



# Upcoming Event

## SHREDDER DAY (SPRING 2018)

I'll be sponsoring another Community Shredder Day event towards the end of April at Bethesda E.S. To be added to the SHREDDER-DAY ALERT EMAIL LIST, please send me an email at [kateslawta@gmail.com](mailto:kateslawta@gmail.com).

### Whitman HS

Main Office 301 320-6600  
Attendance 301 320-6576

### Pyle MS

Main Office 301 320-6540  
Attendance  
[Teresa\\_G\\_Halabi@mcps.org](mailto:Teresa_G_Halabi@mcps.org)

### Bradley Hills Elementary School

Main Office 301 571-6966  
Attendance 301 369-1858

MCPS Snow Day 301 279-3673

### BCC HS

Main Office 240 497-6300  
Attendance 240 497-6309

### Westland MS

Main Office 301 320-6515  
Attendance 301 320-6534

### Bethesda Elementary School

Main Office 301 657-4979  
Attendance 301 657-4979

Wider Circle 301 608-3504

Pick Up Please 800 775-8387

Animal Emergencies Mont. Co. 240 773-5900

Barwood Taxi 301 984-1900

Bethesda Library 240 777-0970

Curbside Pick-up 240 777-6410

CVS Pharm Wisc./Bradley 301 656-1358

CVS Pharm Wisc./Cheltenham 301 986-9144

CVS Pharm. Arlington Rd 301 656-2522

Non-Emergency Police 301 279-8000

Pepco Power Out 877 737-2662

Poison Control (MD) 800 222-1222

Suburban Florist 301 656-2288

Washington Post (hold paper) 202 334-6100

Whether you're buying or selling, it's almost inevitable that issues will crop up along the way. Fortunately, when this happens, I'm able to draw on my extensive legal background. If I can't resolve the issue(s) outright, I'm usually able to find a way around or over them in order to get to a successful settlement. If you're thinking of buying, selling or renting now or in the future, please give me a call. I'd enjoy discussing it with you. I invite you to view testimonials from past clients on my website at [www.kateslawta.com](http://www.kateslawta.com).

Best,



*Every Client is my Most Important Client*

*Celebrating Our*  
**60<sup>th</sup>**  
1956  
2016  
YEAR SERVING  
THE COMMUNITY

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